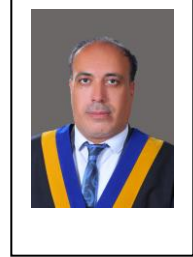


Date:14-12-2024



CURRICULUM VITAE

PERSONAL INFORMATION

Faculty Member Name: Salman Mohammad Salman Abu Iehyeh
Academic Rank: Associate professor
College: Business Administration
Department: Business
Nationality: Jordanian
Address: Jordan- Jarash
Phone No:00962788068993
E-mail: salman-m-s@aau.edu.jo

ACADEMIC QUALIFICATIONS

Degrees with fields, institution, and date

- B.S. in program Business Administration, Jarash university, year of 1999.
- M.Sc. in program Business Administration, Juba university, year of 2001.

Project / theses title: Marketing Mix

- Ph.D. in program of Business Administration, Suize Canal university , year of 2011.

Dissertation title: The Impact Information Technology increase offecaincy on Customer Relationship Management in Jordanians Banks .

ACADEMIC EXPERIENCE

- Duration: 13 years
- University: Amman Arab University
- Academic Rank: Associate professor
- Date the rank was 10/2012
- The body granting the rank:
- College:
- Country:

NON-ACADEMIC EXPERIENCE

- Duration: 5 years
- Institution: Ministry of Justice,
- Company, Badyat Al Khear Company.

دائرة الموارد البشرية
Human Resources Department

- Department: Planning and Institutional Development, Information Systems, Sales.
- Country: Jordan,

CERTIFICATIONS OR PROFESSIONAL REGISTRATIONS

- Leadership Preparation Course
- Course in Preparing, Monitoring and Evaluating Operational Plans Certificate in Preparing Statistical Reports
- Course in Quality Management
- Course in Project Management
- Course in E-Services and E-Government
- Course in Code of Conduct
- Course in Individual Performance Evaluation
- New Employee Training Program Course
- English courses
- Computer courses

CURRENT MEMBERSHIP IN PROFESSIONAL ORGANIZATIONS

-

HONORS AND AWARDS

- None

SERVICE ACTIVITIES

- Participation in the digital transformation project.
- Head of the e-learning integration committee.

THE MOST IMPORTANT PUBLICATIONS IN LAST FIVE YEARS

Understanding the Impact of Knowledge Management on Marketing in Jordan : Excellence Perspective	.1
<u>The Impact Of Entrepreneurs Characteristics Of Private Jordanian Universities Leaders On Strategic Performance: The Mediating Role Of Strategic Planning</u>	.2
<u>Knowledge Management and its Impact on the Organizational Learning: An Experimental Study</u>	.3
corporate social responsibility leads to archive corporate social goals: theoretical and managerial discussion	.4
The Effects of Total Quality Management Practices on Strategic Performance Using the BSC Methodology: The Mediating Role of Knowledge Sharing	.5
Digital supply chain adoption : An empirical result from food industry	.6
Relationships between human resource management practices employee satisfaction service quality and employee service behavior in the hotel industry	.7
The Effect of Job Enrichment on Organizational Citizenship Behaviors in Jordanian Industrial Companies	.8

Exploring the moderating role of green human resources and green climate: The impact of corporate social responsibility on environmental performance	.9
Servant leadership and employee well-being: Mediating role of job burnout, role overload, and anxiety in the Jordanian hospitality Sector	.10
The interplay of mindfulness in mitigating the effects of workplace ostracism on knowledge sharing: Insights from Jordanian private hospitals”	.11

INSTITUTIONAL PROFESSIONAL DEVELOPMENT ACTIVITIES IN THE LAST FIVE YEARS

- Participate in organizing volunteer events with charitable associations or non-profit organizations.

RESEARCH LINK (Scopus and Google Scholar)

ORCID:	https://orcid.org/0000-0002-4395-5339
LinkedIn:	https://www.linkedin.com/in/yousef-arabiat-68baaa12
Google Scholar:	https://scholar.google.com/citations?hl=ar&user=LsawYAwAAAAJ
Researchgate	https://www.researchgate.net/profile/Yousef-Alarabiat-2
Scopus	https://www.scopus.com/authid/detail.uri?authorId=57982362000

LANGUAGES

- Arabic
- English